



The Next Step

QUOTE OF THE WEEK

“The best executive is the one who has sense enough to pick good men to do what he wants done, and self-restraint enough to keep from meddling with them while they do it.”

~Theodore Roosevelt

[BILLING SCHEDULE](#)

“Great things happen when you don’t care who gets the credit.”

~Mark Twain

[DATES TO REMEMBER](#)

[GREEK LICENSING](#)

THIS WEEK’S TOPIC – GETTING THE MOST FROM YOUR CHAPTER OFFICERS

Have you ever felt overwhelmed by your responsibilities as President? Do you feel like you can’t trust all of your officers to accomplish the tasks to which they are assigned?

There’s a good chance that at this point in the semester you may have become frustrated with the performance of some of your supporting officers and chairmen. When this happens, the typical reaction is to exercise the cliché of “if you want something done right you have to do it yourself.” Sometimes this is true, but more often than not getting things done is simply a matter of **Motivation & Delegation**.

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866-969-4639

Your fellow officers are all different people, and they are all motivated in different ways. If you try to motivate everyone the same way, or only in the way *you* wish to be motivated, it’s likely that you will fail. Remember to learn what makes your officers tick—their likes, dislikes, motivations, and ideas about Phi Kappa Theta may be totally different from yours.

Too often, Presidents become “authority figures” to their Chapters, and this can inspire people to rebel against that “authority.” In order to be an effective leader, you must use your position to empower others. Even if you are coming up with a lot of ideas and setting the Chapter agenda, try to avoid telling everyone what to do. Instead, ask your Brothers what they think about a particular subject or issue, and use that as a springboard for accomplishing a goal in that area. Chapter Members need to have their opinions & input heard—this will help foster a collective “ownership” of the Chapter, and Brothers will be more likely to buy-in to the goals the Chapter has set.

Suggested Readings from ***The 21 Irrefutable Laws of Leadership***:

Chapter 5. The Law of E.F. Hutton – When the Real Leader Speaks, People Listen

Chapter 12. The Law of Empowerment – Only Secure Leaders Give Power to Others

TIP OF THE WEEK

Ask people to do things in private, but thank them by name in public (during chapter meetings). You will find that it is more difficult to say no face-to-face and members will give more to an organization when they know it will be appreciated.